



Real Estate Specialists

Setting the trend for how Real Estate is sold in the Midwest.

www.BarnesRealty.com

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Co-Brokerage and Referral Fee Policy

Co-Brokerage:

Unless otherwise stated in the brochure of that particular property, Barnes Realty will share commissions in a Co-Brokerage arrangement on a 50% of the total commission basis. To be eligible for the 50% Co-Brokerage fee the Buyers Agent must:

1. Be a licensed Agent/Broker in the state of which the subject property exists.
2. Be the procuring cause of the sale.
3. Be present at all showings.
4. Be the main point of contact with the listing Agent.
5. Prepare all written offers and counteroffers for the Buyer.

Referrals:

A fee of 25% is available for a referral on the listing or selling side of a commission. The listing commission is 25% of the total commission and the selling commission is 25% of the total commission. A listing referral would, therefore, be eligible for $\frac{1}{4}$ of the 25% listing commission and a selling referral would be eligible for $\frac{1}{4}$ of the 25% selling commission.

Note:

No Co-Brokerage/Referral is offered if Barnes Realty has been in contact with the prospective purchaser. Co-Brokerage/Referral is also not offered to a licensed Real Estate Broker or Agent purchasing/listing the property on their own behalf.